

Retiree Seminar



Housekeeping

- » Parking
- » Restrooms
- » No Food or Drink
- » Mobile Phones

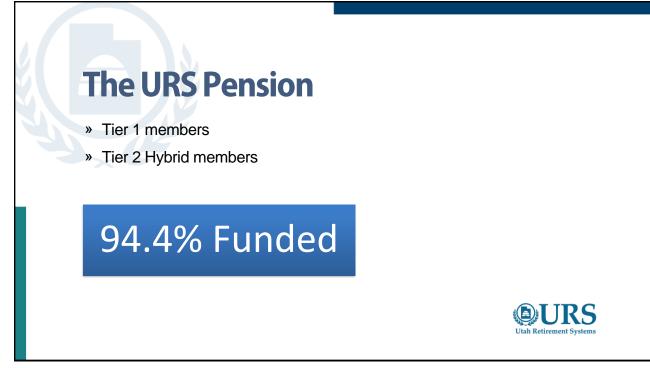
- » Seminar Books
- » Presenters
- » Questions



Agenda

- » Pension
- » Division of Securities
- » Break
- » Savings Plans
- » Social Security
- » Lunch

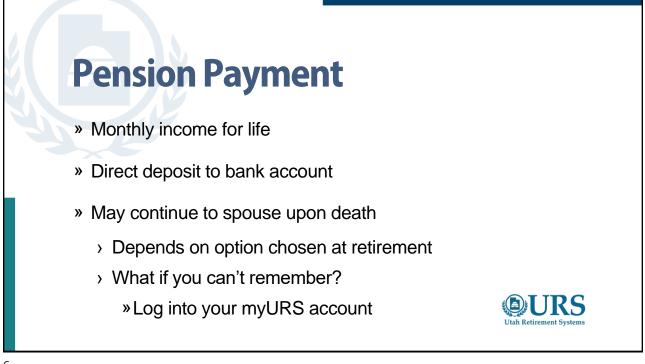
- » Estate Planning
- » Osher/Lifelong Learning
- » Break
- » Medicare
- » Wrap-up



Things to Consider

- » Pension Payment
- » Cost-of-Living Adjustment (COLA)
- » Taxes
- » Post-Retirement Employment

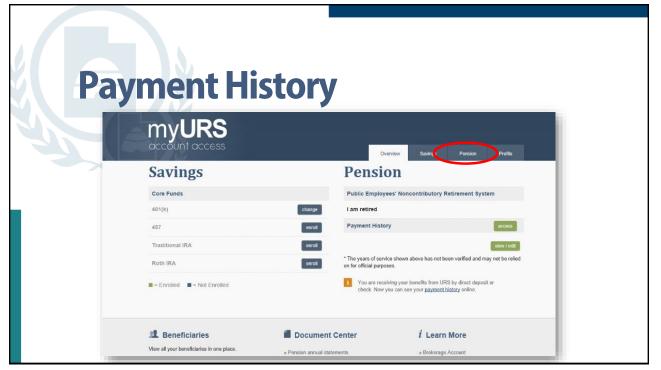




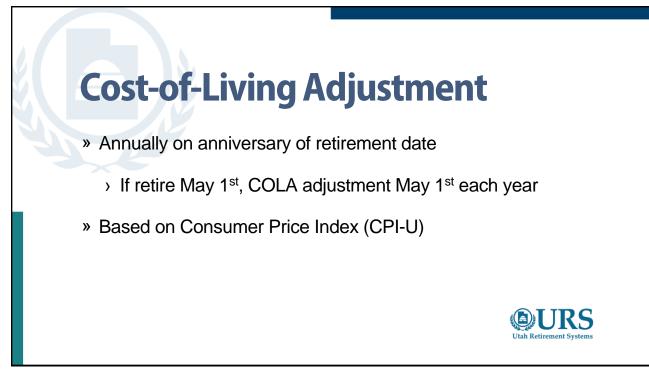
nyUF Iccount ac	CESS	Overview Savings Pension Education Calculators +
You are receivi	ing your tax documents and/or statements	s by mail. Switch to paperless.
Savings	5	Pension
Core Funds (\$160	,899.93)	Public Employees' Noncontributory Retirement System
401(k)	\$141,764.89	Access Retirement Date: 01/16/2020
457	\$19,135.04	Access At retirement I chose the following:
Traditional IRA		Enroll Option 5 - 100% Continued payment to spouse at retirement (reverts to max monthly benefit if spouse predeceases retiree, upon notification to URS)
Roth IRA		Enroll Payment History & Tax Withholding
Schwab PCRA		You are receiving your benefits from URS by direct deposit or check. Now you can see your payment history online.
401(k)		Enroll
What kind of	investor are you? Find out now	

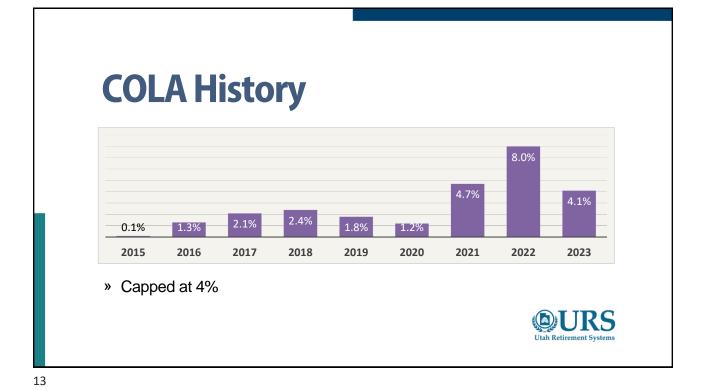
Pension Payout	Options
(No further payment after death)	After death, your spouse at the time of retirement will receive the <i>same</i> monthly benefit check.
After death, your beneficiary will receive the remaining contributory account balance. (This option applies only if you have a contributory account balance.)	4 After death, your spouse at the time of retirement will receive a benefit equal to <i>one-half</i> of your benefit.
	After death, your spouse at the time of retirement will receive the <i>same</i> monthly benefit check. If your spouse dies before you, you will revert to Option 1.
When you applied for retirement, you chose one of six payout options.	After death, your spouse at the time of retirement will receive a benefit equal to <i>one-half</i> of your benefit. If your spouse dies before you, you will revert to Option 1.

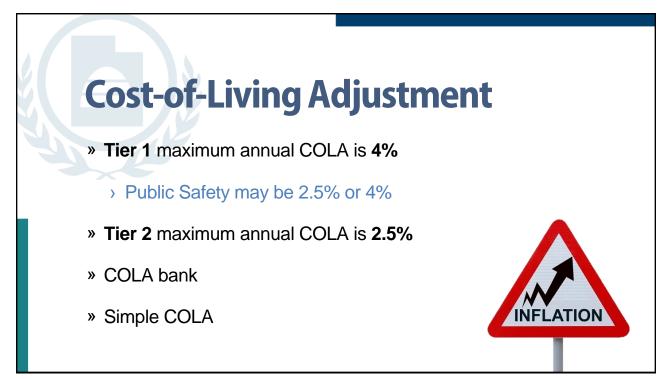




myURS account access					
account access		Overview	Savings	Pension	Profile
Pension	Payment History				
Pension Summary	Date	Payment A	mount	Pa	yment Deta
Payment History	9/30/2014	s	600.83		ayment Deta
View Beneficiaries	8/29/2014	s	600.83	View P	ayment Det
Retirement Calculator Highlights Brochures	7/31/2014	S	600.83	View P	ayment Det
	6/30/2014	S	600.83	View P	ayment Deta
	5/30/2014	S	600.83	View P	ayment Deta
	4/30/2014	\$	600.83	View P	ayment Deta
	3/31/2014	\$	600.83	View P	ayment Deta
	2/28/2014	\$	600.83	View P	ayment Deta







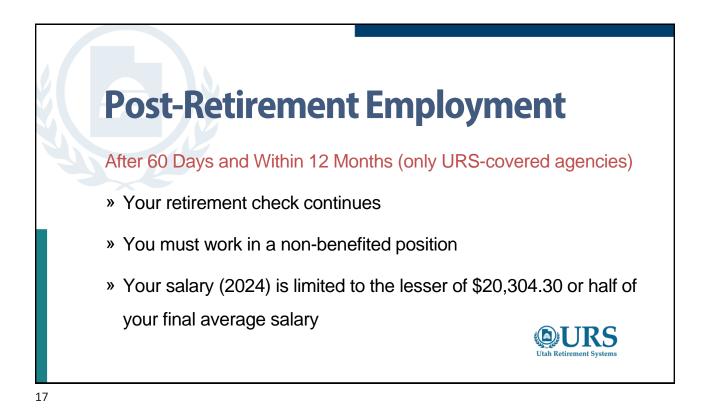
Taxes

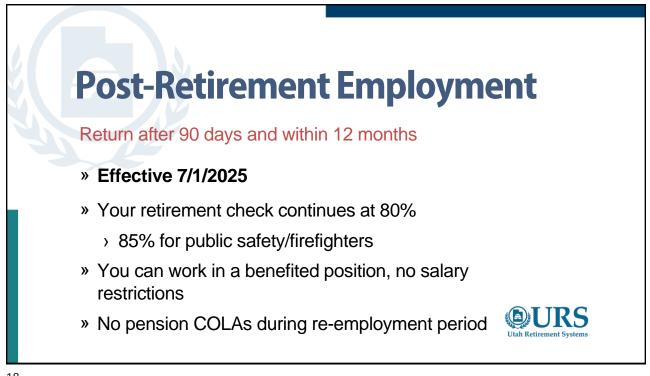
» Pension is subject to federal and state income taxes

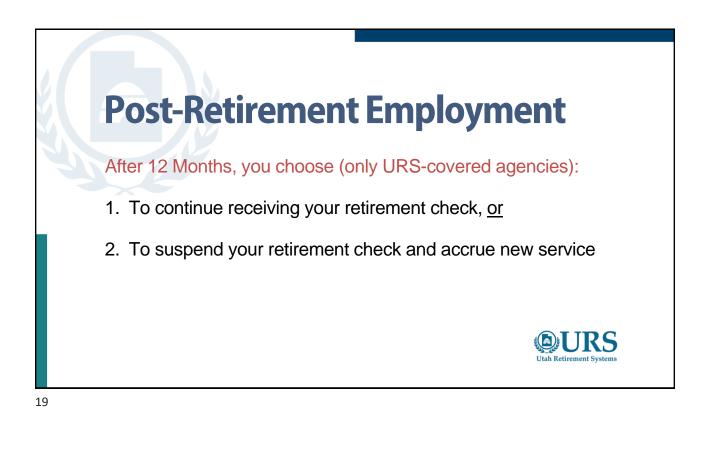
- » You can change withholdings at any time with W-4R form
- » You receive a 1099-R each year to file with income taxes
- » Watch the URS webinar on taxes







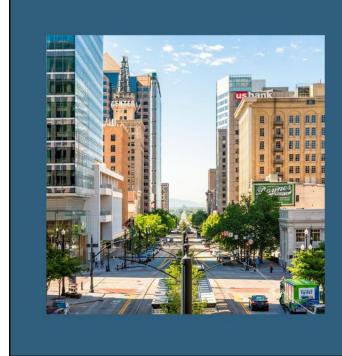








21





Utah Division of Securities

URS Seminar Hindsight is 202...4



Agenda

- Introduction
- Division's mission
- What is a security?
- What is securities fraud?
- Utah fraud rankings
- Common investment scams
- Questions to ask your financial professional
- Red flags
- Whistleblower reporting
- How to file a complaint



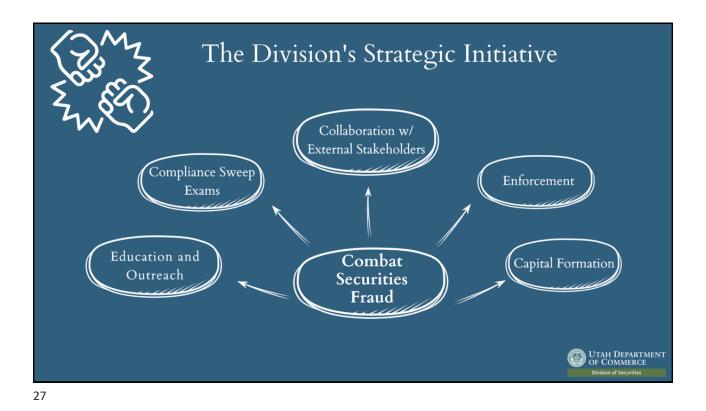


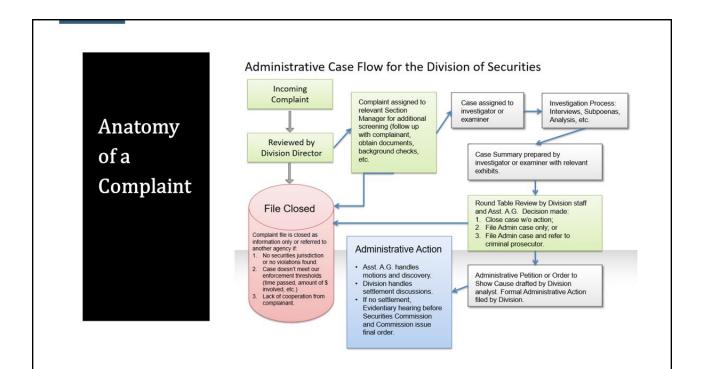
Utah Department of Commerce Mission

Commerce enforces laws that protect public trust in the state's businesses. "Strengthening TRUST in Utah's commercial activities"

Division of Consumer Protection	Division of Professional Licensing	Division of Public Utilities	Division of Real Estate	Division of Securities	Division of Corporations and Commercial Code
Provides enforcement against deceptive consumer practices	Oversight of professional conduct from plumbers to surgeons	Investigates consumer complaints against utilities	Enforces regulations on appraisers, mortgage providers, and real estate agents	Enforces laws protecting consumers from securities fraud	Maintains a database of authorized Utah businesses

The Division's Sections Jason Sterzer, Division Director					
Licensing and Corporate Finance Bryan Cowley Chief of Licensing & Corp. Fin.	Compliance Ken Barton Chief of Compliance	Enforcement Elizabeth Blaylock Chief of Enforcement	Investor Education Francswai Grayson Asst. Director		
 Examiners Register securities, review state exemptions, issue no-action letters License 1,579 broker-dealer firms and 185,546 agents License 256 state-covered investment advisers 	 Examiners Conduct branch office audits of RIA/BD firms Audits RIA/BD firm books and records, business and financial operations 	 Investigators, investigative accountant Conducts interviews of investors and witnesses Investigate, analyze documents, bank records, business and financial operations 	 Specialist Sec. 61–1-18.7 statutory mandate to "provide educatior and training in matters concerning securities laws and investment decisions" 		





What is a Security? SEC v. W.J. Howey Co. An investment contract is: An investment of money; In a common enterprise; With the reasonable expectation of profits; Based upon the efforts of others.

Named securities from the Utah Act: stock, bond, investment contract, promissory notes, interest in an LLC, certificate of interest in oil/gas, commodity contract (<u>61-1-13</u>)

Am I a Security?

Example #1: Dan gives Joe \$10K to start XYZ Co. to build musical baby bottles. Joe tells Dan he will receive a10% return plus the return of his \$10K investment. Dan does not work for XYZ or receive equity ownership (stock). Is this a security?

Example #2: Bill is an accountant. Martha asks Bill to help her build and start a new limited liability company that will resell Amazon products. Martha asks Bill for a \$100K loan as seed money to help start the LLC. Bill will receive a salary from the company for his accounting services, will make managerial decisions about the company, and will also receive an LLC interest. After a yr. Bill never provides accounting services, gets paid, or makes any managerial decisions for the LLC, but does loan \$100K to the LLC. Is this a security?

What is Securities Fraud?

It is unlawful for any person, in connection with the offer, sale, or purchase of a security, directly or indirectly to:

- Employ any device, scheme, or artifice to defraud;
- Make any untrue statement of a material fact or to omit to state a material fact necessary to make the statements made, in light of the circumstances under which they are made, not misleading; or,
- Engage in any act, practice or course of business which operates or would operate as a fraud or deceit upon any person.



Smart Phone Financial Fraud Case Study

The defendant in this case solicited funds by advertising fabricated financial projections, team executives and accolades for his SMART'R smart phone company.

Midvale Man Found Guilty of Wire Fraud While on Pretrial Release, Sentenced to 41 Months' in Prison



SALT LAKE CITY, Utah – A U.S. District Court Judge sentenced Chad Leon Sayers, 59, of Midvale, Utah to 41 months' imprisonment today followed by three years of supervised release for crimes committed while on pretrial release for a separate wire fraud case. The sentence comes after a federal jury found Sayers guilty of wire fraud and contempt of court in 2023.

According to evidence presented at trial, Sayers, while awaiting trial on a 2021 indictment for an alleged securities, wire fraud and money laundering scheme, violated his pretrial release conditions set by a U.S. Magistrate Judge. The explicit conditions ordered Sayers to not be employed in any fluculary capacity and not seek any investments or conduct any fundialers. However, on May 18, 2022, while on pretrial release. Sayers sent an email to an individual in the Philippines who was known for helping connect business owners with investors. Sayers emailed the individual for help to raise \$30,000 for \$50,000 for \$50,00

In April 2023, a federal jury found Sayers guilty of two counts of wire fraud, and one count of contempt for his conduct while on pre-trial release. He is scheduled for a jury trial for his 2021 case on August 13, 2024, before a U.S. District Court Judge at the United States District Courthouse in downtown Sait Lake City.

"The jury found that Mr. Sayers committed wire fraud and contempt of court by engaging in his fraudulent scheme to obtain money," said United States Attorney Trina A. Higgins of the District of Utah. "My office, working with our law enforcement partners will vigorously prosecute these cases in order to deter others from engaging in similar criminal behavior."



33

Fraud Rankings and Statistics

- In 2022, Americans lost more money to investment fraud than any other type of fraud. According to the Federal Trade Commission (FTC), a record **\$3.82 billion** was stolen through investment fraud in 2022, which was a 128% increase from \$1.67 billion in 2021.
- The unprecedented rise in investment fraud is due to a combination of traditional and modern tactics, with the bulk of the increase coming from cryptocurrency-related scams.

UTAH	RANK	VICTIMS PER 100,000	MONEY LOST	NUMBER OF VICTIMS
	10	8.9	\$31,131.583	295

Market Research

Most common form of investment:

- Stocks
- Real Estate
- Cryptocurrency The #1 reported investment type where scams are likely to occur.
- Those who reached out and were proactive about determining if a scam was real, were 30% less likely to be a victim.



1 in 4 individuals noted that they had been solicited by someone trying to induce them in a fraudulent investment.



1 in 4 were in fact victims.





Top Products and Schemes

<u>Common Products from</u> <u>Complaints</u>

- Annuities
- Promissory Notes
- Investment contracts
- Alternative/private investments
- Real Estate
- Cryptocurrency/Digital Assets
- Precious metals
- Oil and gas ventures
- Stocks

37



<u>Common Schemes from</u> <u>Complaints</u>

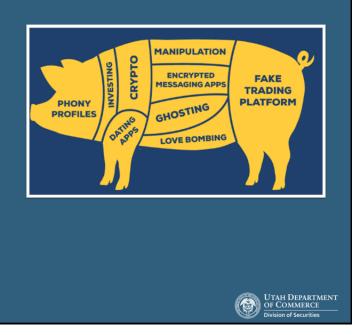
- Affinity fraud
- Romance schemes
- Ponzi schemes
- Marijuana investments
- Crypto schemes
- "Pig butchering" scams

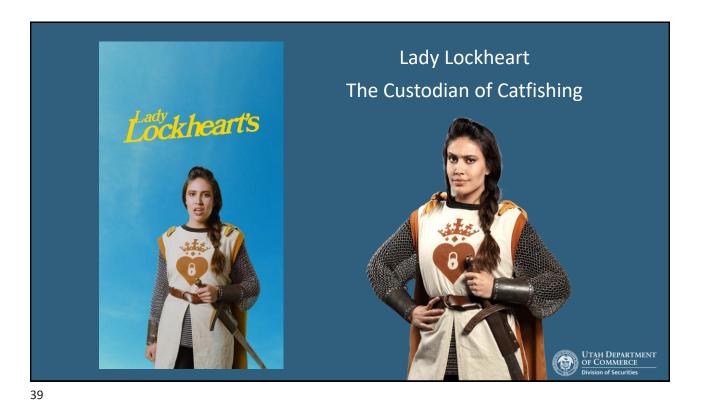


UTAH DEPARTMENT OF COMMERCE Division of Securities

Pig Butchering Scam

- A pig-butchering scam is a type of investment fraud that lures individuals into investing their money in seemingly legitimate and profitable ventures.
- The following sequence of phases outlines the common progression of how scammers carry out a pig-butchering scheme:
 - Gaining a victim's trust.
 - Pitching the investment.
 - Collecting money.
 - Disappearing completely.
- To further add legitimacy to their schemes, pig-butchering scammers create fake brokerage websites and/or mobile applications for users to log in to.

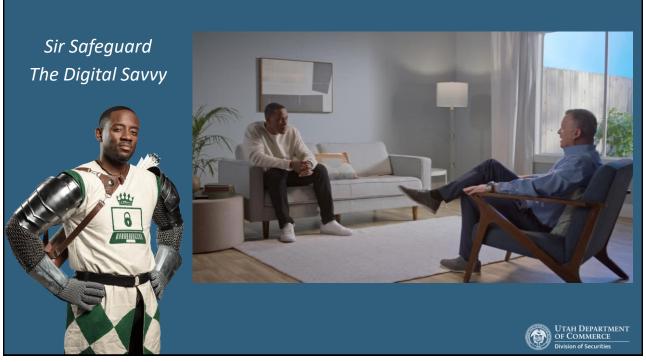




Securities Fraud: Ponzi Scheme

- Paying back old investors with new investor funds.
- Little or no legitimate business revenue.
- Often characterized with consistent high returns from complex and secretive strategies.



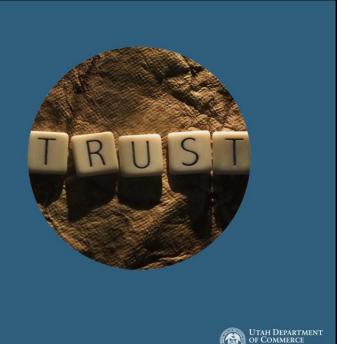


Affinity Fraud

•Scammers target members of identifiable groups (i.e. religion, national origin, social, professional).

•Scammers are legitimate members of the group or pretend to be a member of the group.

•Use position of trust to exploit and create a sense of legitimacy to engage in fraud.



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Religious Affinity Fraud Case Study



Department of Regulatory Agencies Search

Press Release - Colorado Securities Commissioner Files Complaint Against Alleged Cryptocurrency Fraud Sch

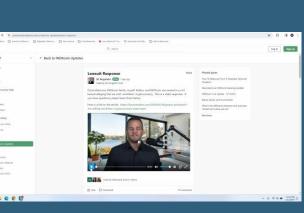
Press Release - Colorado Securities Commissioner Files Complaint Against Alleged Cryptocurrency Fraud Scheme

DENVER, CO - January 18, 2024 - Colorado Securities Commissioner Tung Chan filed civil fraud charges against Eligio (Eli) and Kaitlyn Regalado of Denver, INDXcoin, LLC, Kingdom Walth Exchange LLC and Dethers for alleged violations of the anti-fraud, licensing and registration provisions of the Colorado Securities Act.

Eli Regalado, a pastor, and his wife Kaitlyn created, marketed and sold a surrency, known as the "INDXcoin" to members of the Christian comm unity. The DXcoin was also offered through the Kingdom Wealth Exchange (KWE), an online ryptocurrency exchange that they created, controlled and operated.

The action, filed in Denver District Court, seeks preliminary and injunctive relief, damages for investors and for a constructive trust to be placed on the Defendants lamages for invi roperty. mplaint filed by the Colorado Attorney G

Recent Press Release -<u>Colorado</u> Securities **Commissioner** Issues Orders to Show Cause against Two "Imposter'



The Colorado Securities Commission filed civil fraud charges against a pastor and his wife alleging securities fraud. The complaint alleged the pastor raised \$3.2M from 300 investors in a cryptocurrency scheme.



43

Protection of Vulnerable Adults What is Senior Financial Exploitation?

- · Senior financial exploitation and fraud is the illegal or improper use of a senior's resources for another's profit or advantage.
- Exploitation usually (not always) involves someone the senior knows, such as a family member or caregiver.
- Fraud is usually (not always) perpetrated by a stranger, such as a telemarketer or investment promoter.

Note: Bad financial decisions alone are not considered exploitation.





Financial Exploitation Cas

The investor in this case was an 82year old retired teacher who met the Defendant through her local church congregation. The investor had multiple strokes, heart surgery, and never married or had children. The Defendant was able to solicit \$600K from several investors in his fraudulent scheme.

U.S. Attorneys » District of Utah » News	
Department	of Justice SHARE 🥐
U.S. Attorney	y's Office
District of	f Utah
FOR IMMEDIATE RELEASE	Thursday, September 1, 2022
Logan Man Convicted	of Securities Fraud
SALT LAKE CITY- On August 30, 2022, after a thr Utah found Thomas Fairbanks, 69, of Logan, guilty activities as the CEO and founder of SupplyLine Pa	of securities fraud as a result of his fraudulent

investments were collateralized by assets of other businesses. However, none of these



UTAH DEPARTMENT OF COMMERCE Division of Securitie

45

Reporting Financial Exploitation of a Vulnerable Adult

representations were true.

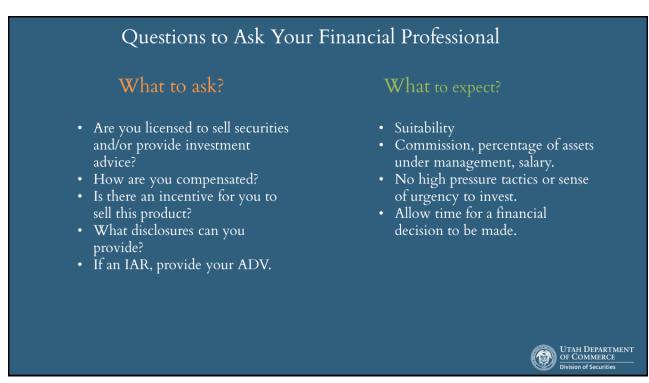


- www.securities.utah.gov
- Industry Compliance
- Reporting Reasonable Belief of Possible Financial Exploitation of a Vulnerable Adult

Do I Need a License?

- Recommending the sale of a security to purchase a non security. YES. R164-4-2(G)(3)
- Advertising or holding oneself out as a provider of investment advice. YES. R164-4-2(G)(4)
- Publishing a news column that gives specific investment advice for a fee. YES. R164-4-2(G)(4)
- Receiving a fee from an IA for client referrals. YES. R164-4-2(G)(4)
- In the business of providing investment advice for a fee. YES. 61-1-13(q)(i)(A)
- Splitting commissions with an IA. YES 61– 1–2(1)(c)





RED FLAGS!

- High pressure sales tactics.
- Verbal investment agreements.
- Paying for the investment in cash.
- No disclosure documents.
- No audited financials.
- Not licensed with the Division.
- Guaranteed returns.
- High or double digit returns with low risk.
- Sending your investment to your financial professional's personal bank account.
- No specific discussion of commissions or payment for investment services.



Top Ten Tips

- If it sounds too good to be true... it is.
- 2. Risk and reward go together.
- 3. High pressure tactics are a red flag. Don't be pressured.
- Be cautious of "guaranteed" returns.
- 5. Obtain a written contract.

- 6. Diversify your portfolio.
- 7. Ask for your money back.
- Check with the Division and brokercheck.finra.org to see if your adviser is licensed and has a complaint history.
- Pay attention to fees.
- 10. Be cautious of investing retirement assets in alternative or high risk investments.

Whistleblower Reporting Program

Securities Fraud Reporting Program Act



• The statute provides a process for a whistleblower to anonymously report conduct that violates the securities laws. If the reporter voluntarily provides original information which leads to a successful enforcement action involving a sanction of \$50K or greater, the reporter is eligible to receive an award.

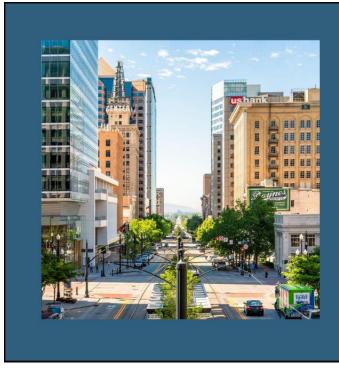
• In 2023, the Utah Securities Commission granted two whistleblower awards to individuals who provided original information related to the successful investigation into Rust Rare Coin, Inc. The commission unanimously approved awards of \$25,000 each.





Division Management Contacts Jason Sterzer, Division Director Phone: (801) 530- 6403 • Email: jsterzer@utah.gov Francswai Grayson, Assistant Division Director Phone: (801) 530-6614 • Email: fgrayson@utah.gov • Elizabeth Blaylock, Chief of Enforcement Phone: (801) 530- 6138 Email: lblaylock@utah.gov Ken Barton, Chief of Compliance . Phone: (801) 530-6625 Email: kbarton@utah.gov • Bryan Cowley, Chief of Licensing and Corporate Finance

- Phone: (801) 530-6452
- Email: bmcowley@utah.gov

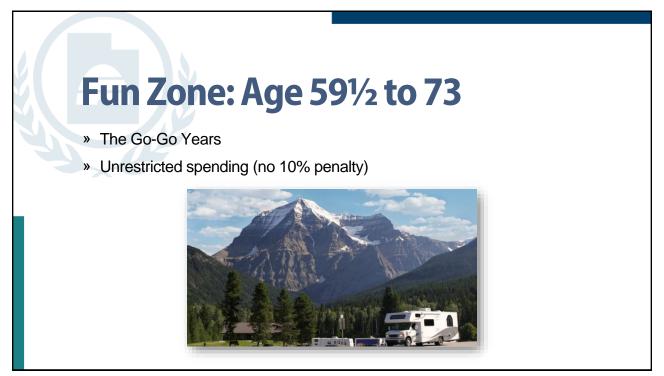




Thank You











Bad Market Year



59

Safe Withdrawal Rates

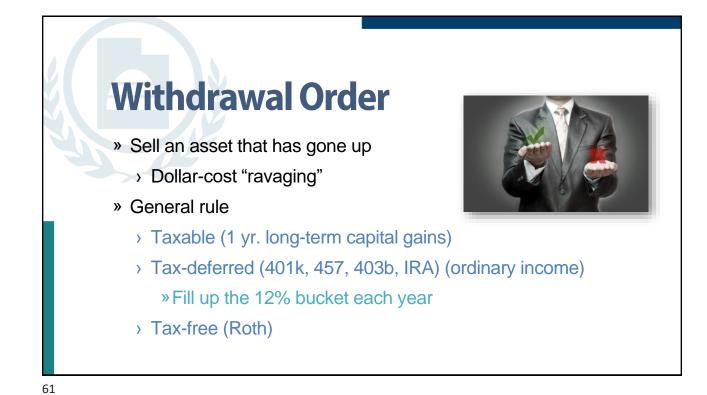
- » The 4% "rule" (more like a guideline)
 - > \$100,000 IRA
 - > 4% = \$4,000/year

» Worried about market fluctuations?

- > 1-5 years of "safe" money in "cash"
- > Example: \$4,000 to \$20,000
- » If you have a pension...
 - > Maybe consider higher withdrawal rates?



401k 457 IRAs





- » Spend savings plan money now
 - > Lowers RMDs later

Questions? Call SSA

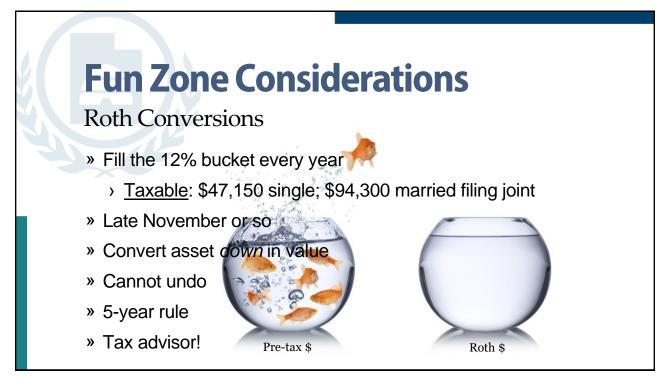




2024 Federal Income Taxes

Tax Bracket/Rate	Single	Married Filing Jointly
10%	Up to \$11,600	Up to \$23,200
12%	\$11,601 - \$47,150	\$23,201 - \$94,300
22%	\$47,151 - \$100,525	\$94,301 - \$201,050
24%	\$100,526 - \$191,950	\$201,051 - \$383,900
32%	\$191,951 - \$243,725	\$383,901 - \$487,450
35%	\$243,726 - \$609,350	\$487,451 - \$731,200
37%	\$609,351 or more	\$731,201 or more

Standard Deduction	2024
Single	\$14,600
Married Filing Jointly	\$29,200



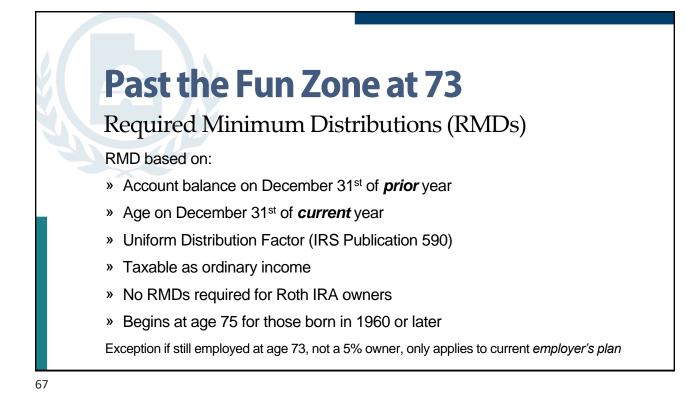
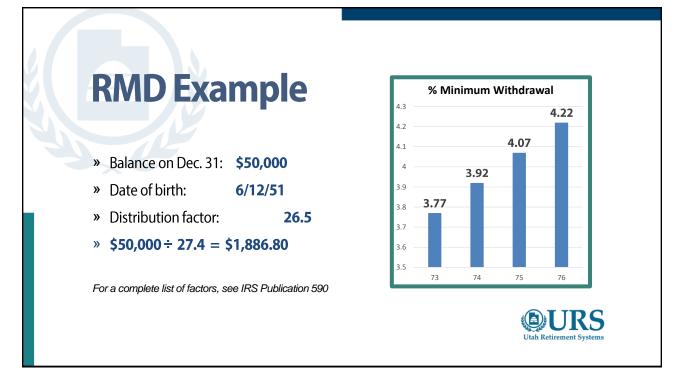


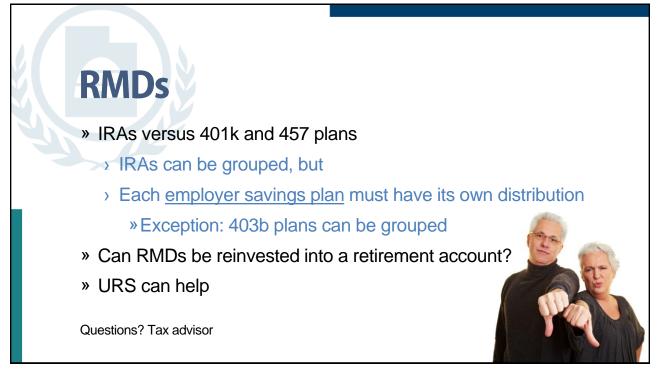
	Table III					
(Uniform Lifetime)						
(For Use by:						
 Unmarried Own 						
	Whose Spouses Aren't Mo					
Married Owners Whose Spouses Aren't the Sole Beneficiaries of Their IRAs)						
Age	Distribution Period	Age	Distribution Period			
72	27.4	97	7.8			
73	26.5	98	7.3			
74	25.5	99	6.8			
75	24.6	100	6.4			
76	23.7	101	6.0			
77	22.9	102	5.6			
78	22.0	103	5.2			
79	21.1	104	4.9			
80	20.2	105	4.6			
81	19.4	106	4.3			
82	18.5	107	4.1			
83	17.7	108	3.9			
84	16.8	109	3.7			
85	16.0	110	3.5			
86	15.2	111	3.4			
87	14.4	112	3.3			
88	13.7	113	3.1			
89	12.9	114	3.0			
90	12.2	115	2.9			
91	11.5	116	2.8			
92	10.8	117	2.7			
93	10.1	118	2.5			
94	9.5	119	2.3			
95	8.9	120 and over	2.0			
96	8.4		2.0			

IRS Publication 590

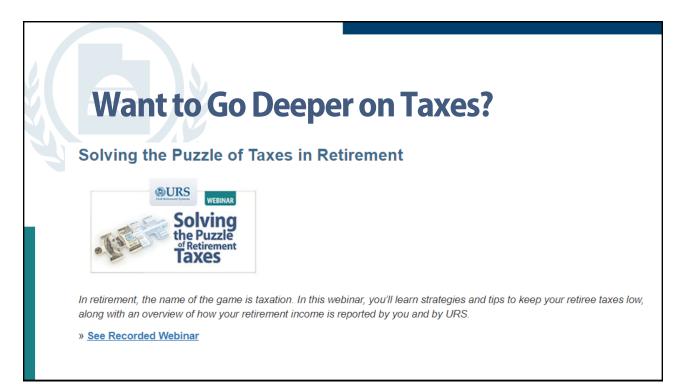
- » First RMD no later than 4/1 of the year after you turn 73
 - But then two RMDs in the year you turn 74 (tax impact?)
 - Maybe take your first RMD in the year you turn 73?
- » Future RMDs by 12/31 annually

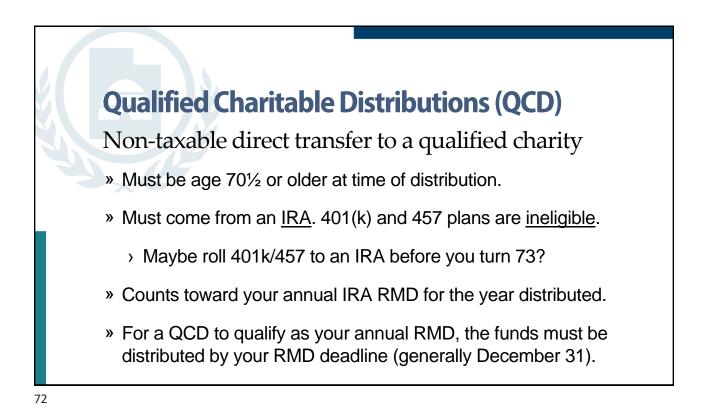


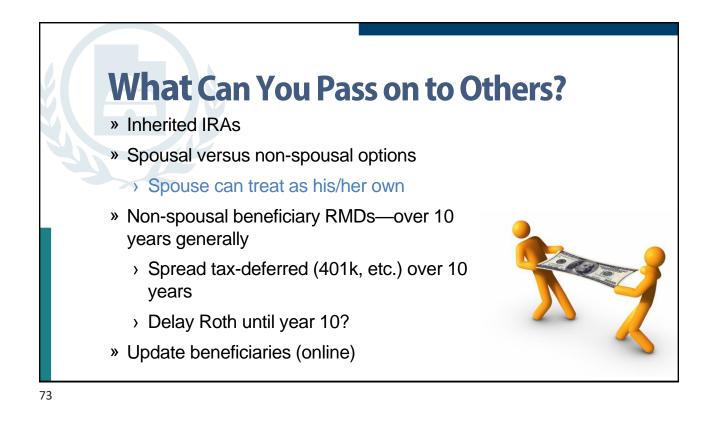


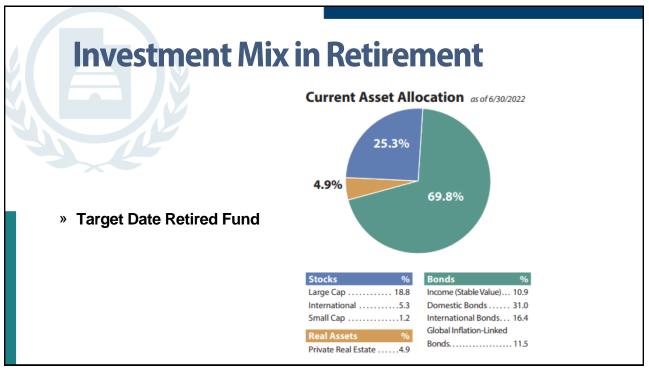




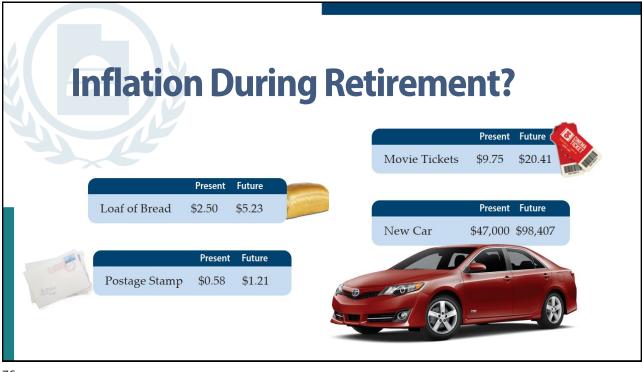




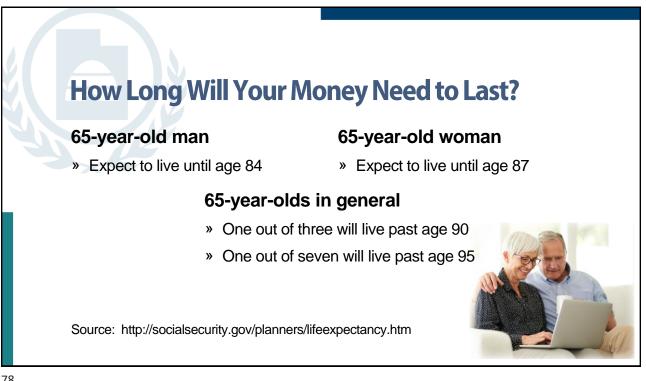










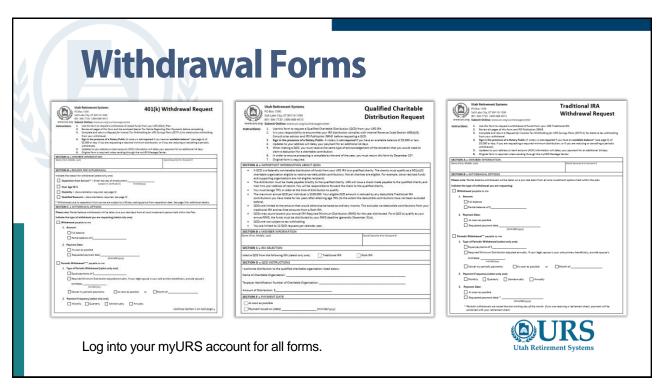


	Oldest URS Retin	'ees
35	Age	Number of Retirees
	85-89	4,912
	90-94	1,940
	95-100	436
	Over 100!	21

Sequence of Ret	turns Risk
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ır	Investment Value	Withdrawals	Return	Year	Investment Value	Withdrawals	Return
)	\$100,000	N/A	N/A	0	\$100,000	N/A	N/A
1	\$103,000	\$5,000.00	8.00%	1	\$90,000	\$5,000.00	-5.00%
2	\$109,330	\$5,000.00	11.00%	2	\$79,600	\$5,000.00	-6.00%
3	\$124,009	\$5,000.00	18.00%	3	\$62,660	\$5,000.00	-15.00%
4	\$136,371	\$5,000.00	14.00%	4	\$52,647	\$5,000.00	-8.00%
5	\$147,735	\$5,000.00	12.00%	5	\$45,541	\$5,000.00	-4.00%
6	\$156,031	\$5,000.00	9.00%	6	\$42,818	\$5,000.00	5.00%
7	\$168,195	\$5,000.00	11.00%	7	\$40,816	\$5,000.00	7.00%
8	\$178,332	\$5,000.00	9.00%	8	\$39,489	\$5,000.00	9.00%
9	\$185,816	\$5,000.00	7.00%	9	\$38,833	\$5,000.00	11.00%
10	\$190,106	\$5,000.00	5.00%	10	\$37,328	\$5,000.00	9.00%
11	\$177,502	\$5,000.00	-4.00%	11	\$36,807	\$5,000.00	12.00%
12	\$158,302	\$5,000.00	-8.00%	12	\$36,960	\$5,000.00	14.00%
13	\$129,557	\$5,000.00	-15.00%	13	\$38,613	\$5,000.00	18.00%
14	\$116,783	\$5,000.00	-6.00%	14	\$37,860	\$5,000.00	11.00%
15 🤇	\$105,944	\$5,000.00	-5.00%	15 🤇	\$35,889	\$5,000.00	8.00%





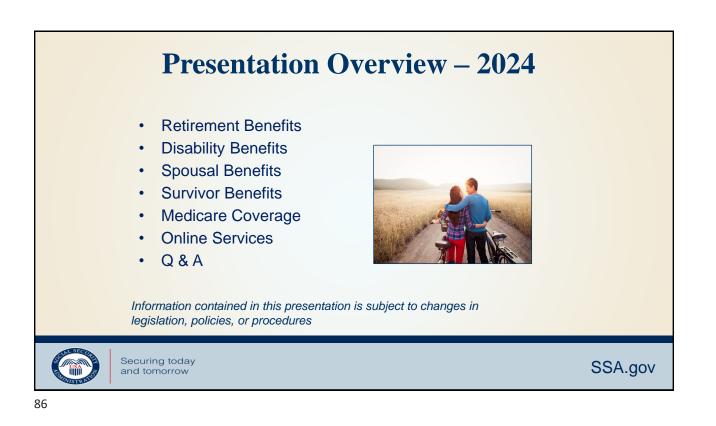


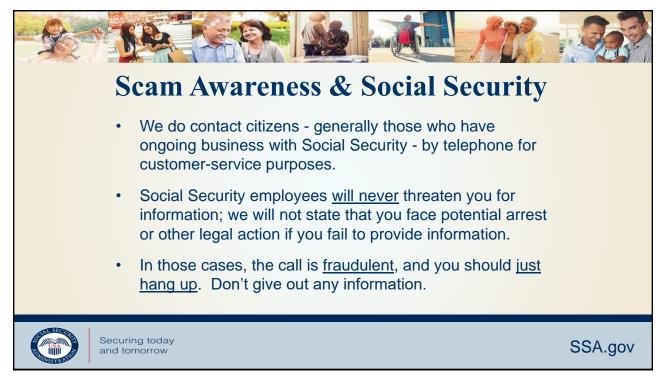
Savings Plans

2nd Childhood—No Adult Supervision

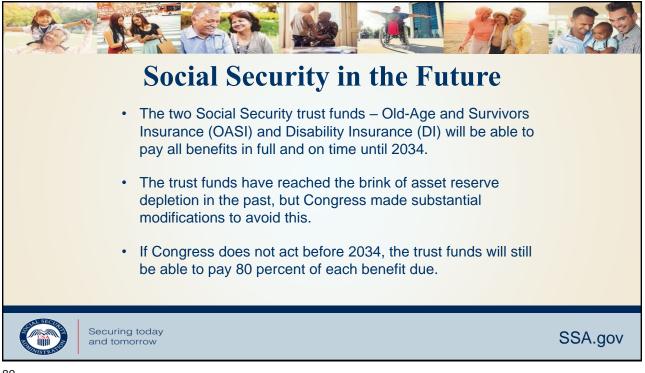












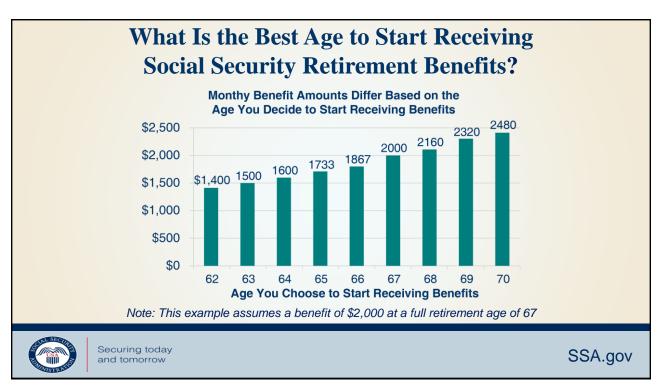


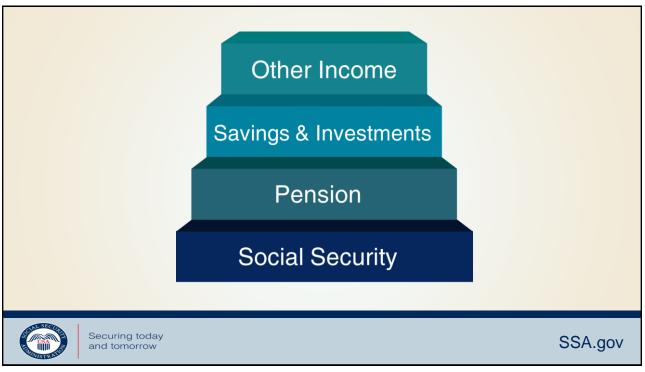




2024 Retirement Benefit Formula					
If your average monthly earnings are = \$8,000 Then your monthly benefit would be = \$3,084					
Average Monthly Earnings = \$8,000					
90% of First \$1,174 is \$1,057					
32% of Earnings over \$1,174 through \$7,078 \$5,904 is \$1,889 (\$7,078 - \$1,174 = \$5,904)					
15% of Earnings over \$7,078 \$922 is \$138					
*Payments rounded to whole dollar amounts \$8,000 is \$3,084					
ecuring today	SSA.gov				

Year of Birth	Full Retirement Age	A \$1000 retirement benefit taken at age 62 would be reduced by	A \$500 spouse benefit taken at age 62 would be reduced by
1943-1954	66	25%	30%
1955	66 and 2 months	25.83%	30.83%
1956	66 and 4 months	26.67%	31.67%
1957	66 and 6 months	27.5%	32.5%
1958	66 and 8 months	28.33%	33.33%
1959	66 and 10 months	29.17%	34.17%
1960 +	67	30%	35%
Securing today		uickcalc/earlyretire.ht	t <u>ml</u>





96

If you are	You can make up to	If you earn more, some benefits will be withheld		
Under Full Retirement Age	\$22,320/yr.	\$1 for every \$2		
The Year Full Retirement Age is Reached	\$59,520/yr. before month of full retirement age	\$1 for every \$3		
Month of Full Retirement Age and Above	No Limit	No Limit		
Retirement Earnings Test Calculator: ssa.gov/OACT/COLA/RTeffect.html				

WISTRAT





Social Security Disability Insurance	Supplemental Security Income	
funds and are based on a person's earnings.	Payments come from the general treasury fund, NOT the Social Security trust funds. SSI payments are not based on a person's earnings.	
Social Security taxes on their wages.	Needs-based program where eligibility depends largely on limited income and resources.	
longer work due to a disability, regardless of their income and resources.	Pays people with a disability who are unable to work AND have limited income and resources; pays aged individuals 65 and older with limited income and resources.	
children with a disability since childhood.	Payments for children and adults in financial need. Must have limited income and limited resources.	

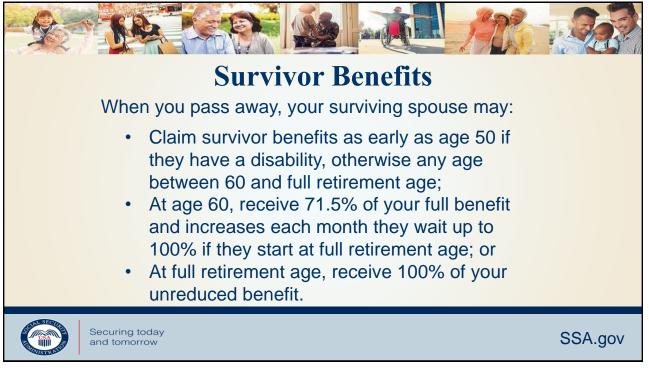




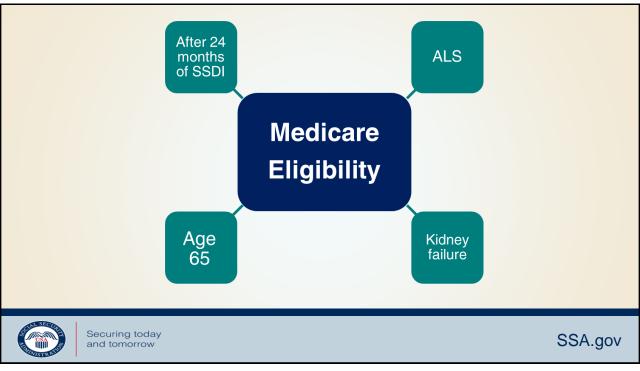


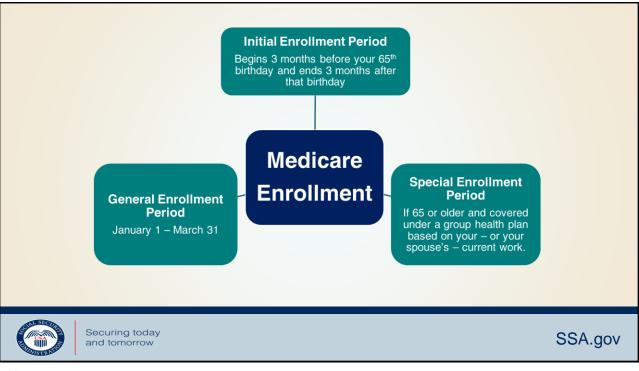


Child	May receive benefits if unmarried and younger than age 18, or between ages 18 and 19 and a full-time student (no higher than grade 12)			
Disabled Child	May receive benefits after age 18 if unmarried and has a disability that started before age 22			
Widow/er or Divorced Widow/er (Remarriage after age 60 will not affect benefits)	 May receive full benefits at full retirement age or reduced benefits: as early as age 60 as early as 50 and has a disability at any age if caring for a child of a deceased worker who is under age 16, has a disability, and receives child's benefits 			
ssa.gov/benefits/survivors/				

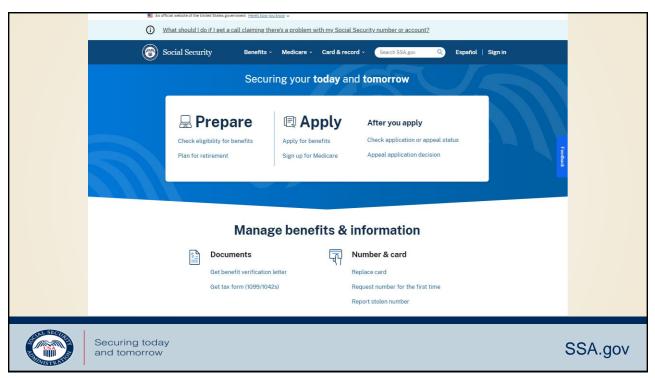


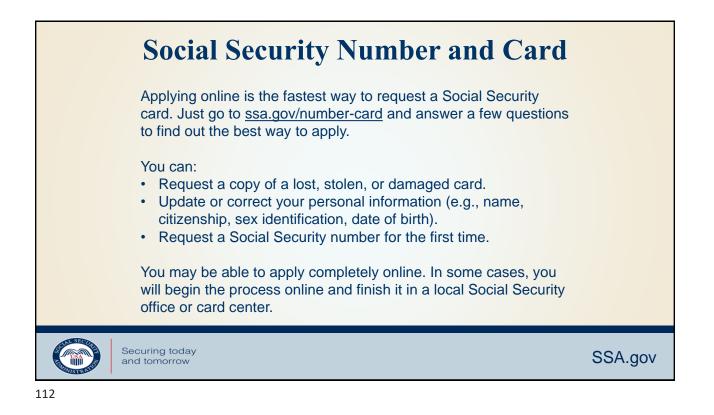
Medicare								
	Original Medicare	Medicare Advantage (aka Part C)						
	Part A (Hospital Insurance) Part B (Medical Insurance)	Part A (Hospital Insurance) Part B (Medical Insurance)						
	You can add: Part D (Prescription Drug Plan)	Most plans include: Part D (Prescription Drug Plan) Extra Benefits (e.g., vision, hearing, dental, and more)						
	You can also add: Supplemental insurance coverage (Medigap)	Some plans also include: Lower out-of-pocket costs						
Medicare.gov								
	Securing today and tomorrow		SSA.gov					



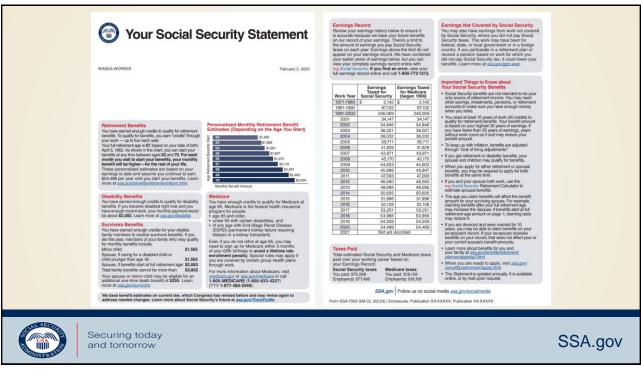


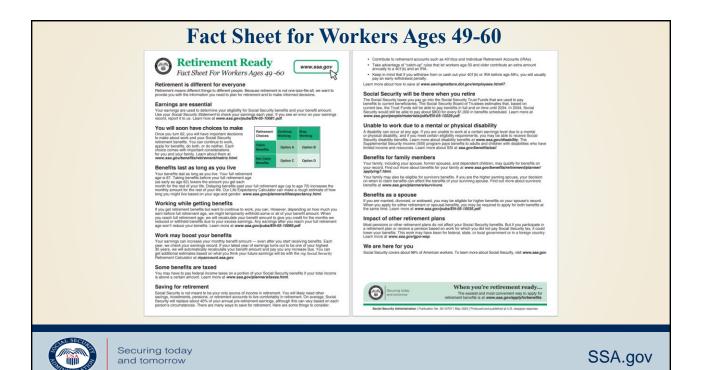


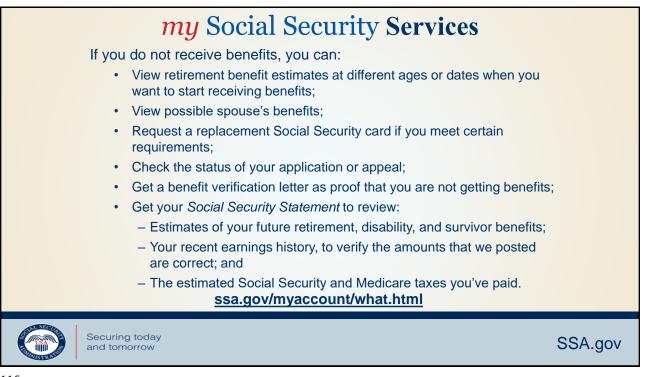


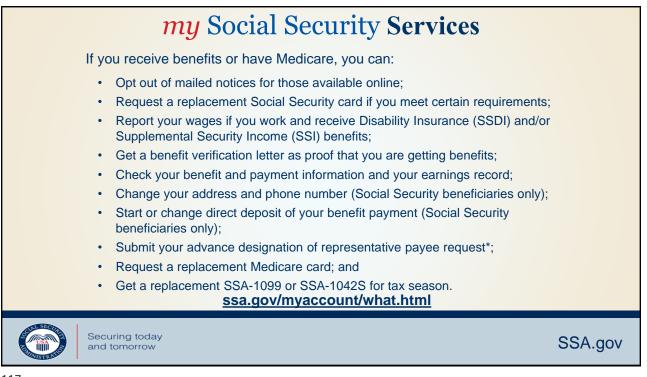


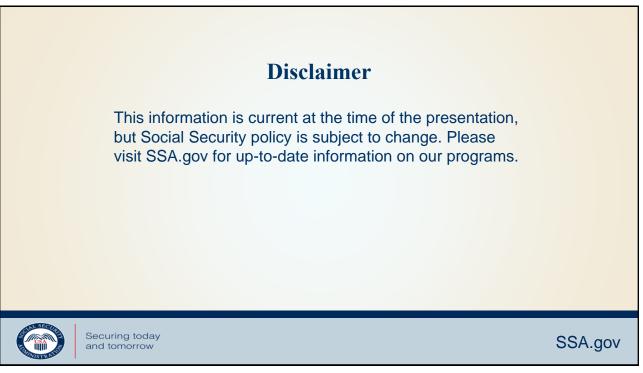


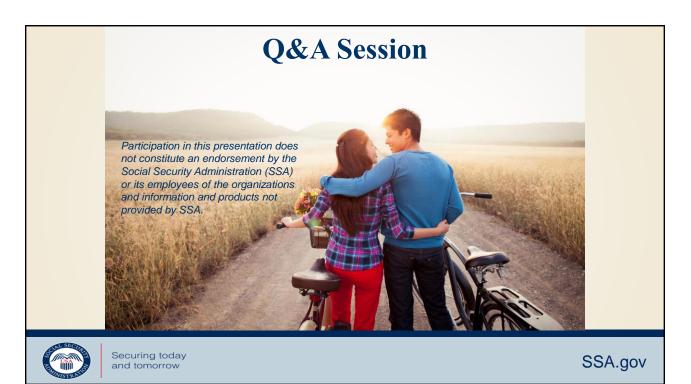




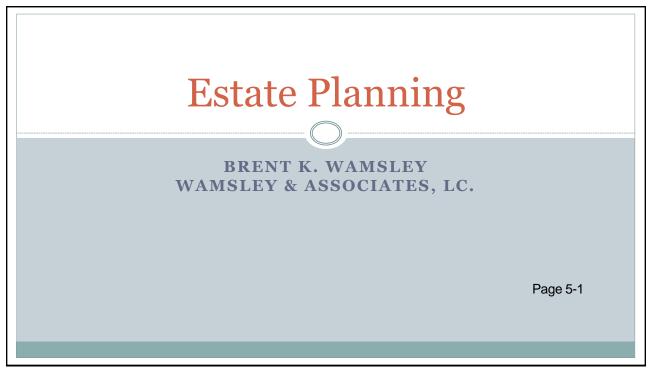


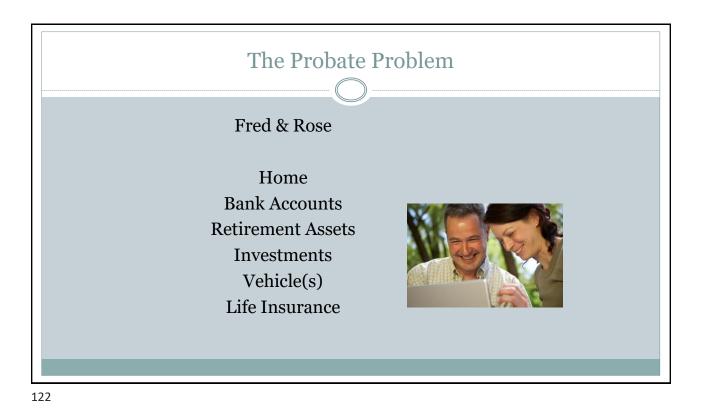


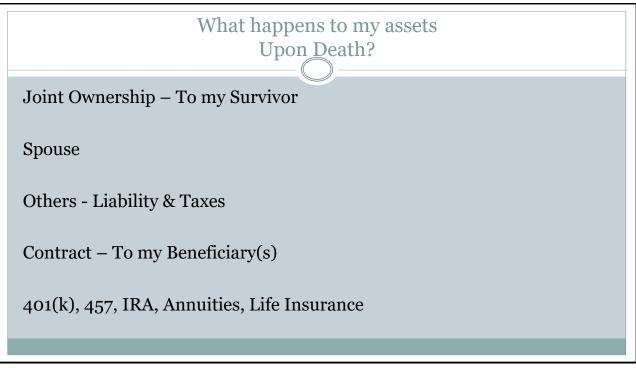


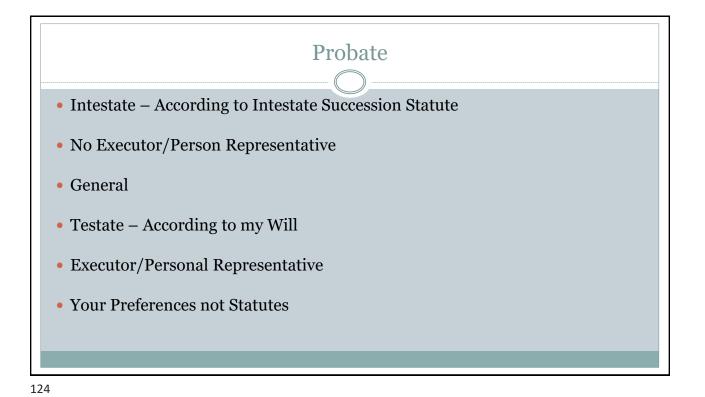




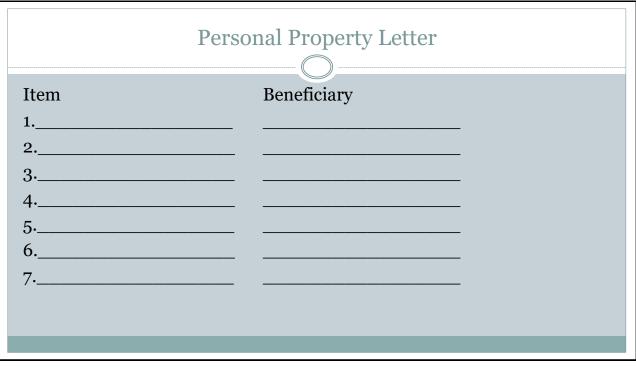


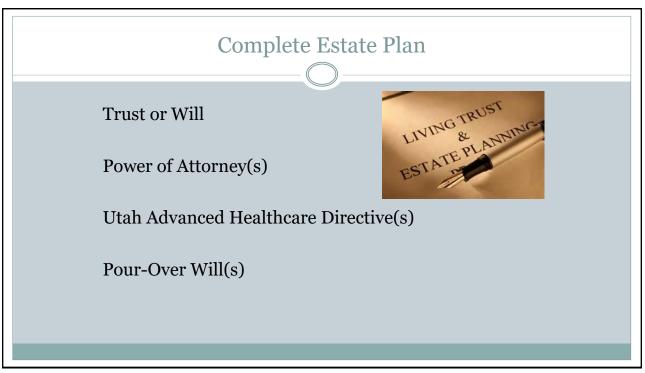


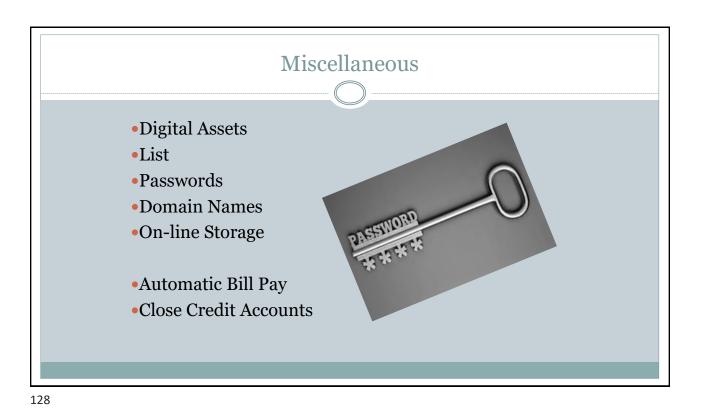
















AGING In Salt Lake County

PAUL LEGGETT - DIVISION DIRECTOR





How do you design social services for a group that spans 30 to 40 years?





GENERATIONS OF OLDER ADULTS

OLDER OLDER

- Silent generation
- Traditional values
- Pen and paper
- Value loyalty
- More intensive health care needs



132



YOUNGER OLDER

- Boomers
- More progressive values
- Digitally connected
- Want a sense of purpose

132

 Working to preserve good health

COMMON CONSIDERATIONS FOR OLDER ADULTS

- Health
 - Physical Health
 - Brain Health
 - Mental Health
- Mobility
- Isolation
- Transportation





- Abuse/Exploitation
- Housing
- Special populations
 - Veterans
 - Refugees
 - LGBTQ
- Caregiving



AGING & ADULT SERVICES SECTIONS



SUPPORTED AGING

In-home Services Nursing Home Diversion Special Populations Caregiver Support Homeless Outreach

AGING & ADULT SERVICES



INDEPENDENT AGING

Meals on Wheels Rides for Wellness



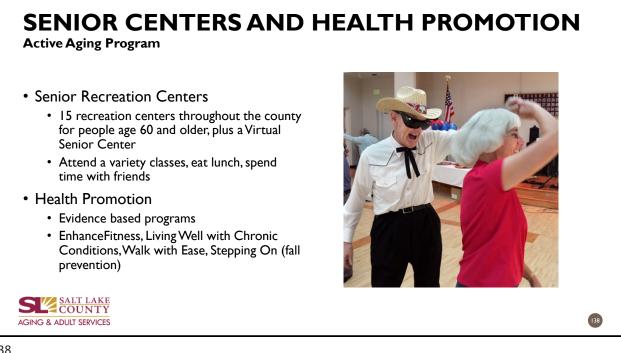
ACTIVE AGING Senior Recreation Centers Health Promotion



COMMUNITY ENGAGEMENT Information and Referral Ombudsman Volunteer Services Medicare Counseling







INFORMATION, ADVOCACY, & VOLUNTEERING

Community Engagement Program





- Ombudsman Program
 - Supporting and protecting the rights of individuals in long-term care facilities
- Outreach
 - Providing information about aging services, and helping individuals and families find options
- State Health Insurance Program (SHIP)
 - Assist with Medicare screenings, applications, and fraud and abuse awareness
- Volunteer Programs
 - Opportunities for people to help seniors and for seniors to stay active and engaged

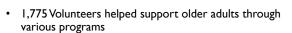
2023 HIGHLIGHTS

DIVISION HIGHLIGHTS

- 11,500 people attended senior centers
- 765 people participated in the Virtual Senior Center
- Served 260,353 meals in senior centers
- Served 402,507 meals to homebound seniors, with 43% delivered by volunteers
- Provided 43,485 rides to critical medical appointments
- Provided 630 clients with in-home services



140



- Volunteer served 124,497 hours
- Answered 20,970 phone calls from the community seeking services or information
- · Volunteers delivered 173,078 home delivered meals





HOW TO REFER

- Call 385-468-3200 for information and services
- Call **385-468-3240** to volunteer





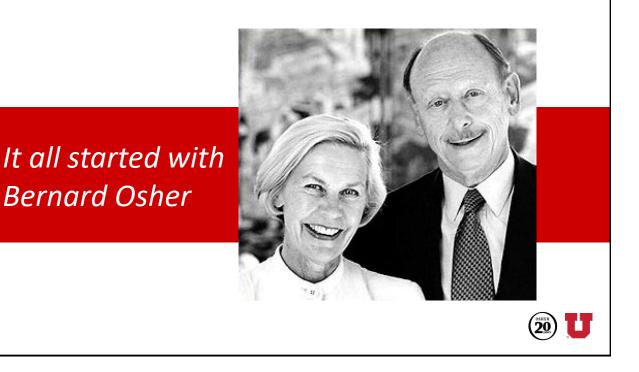


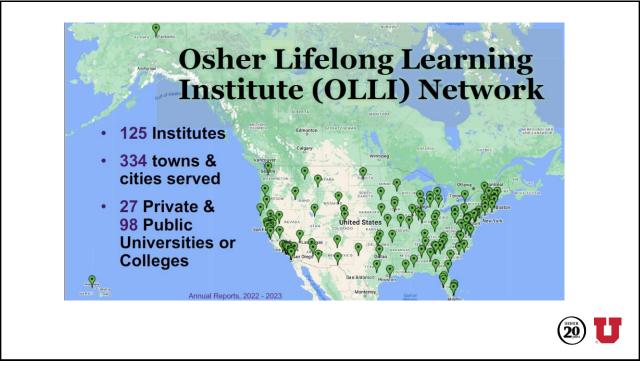


Celebrating 20 years at the Osher Lifelong Learning Institute at the University of Utah

Jill E. Meyer, Director

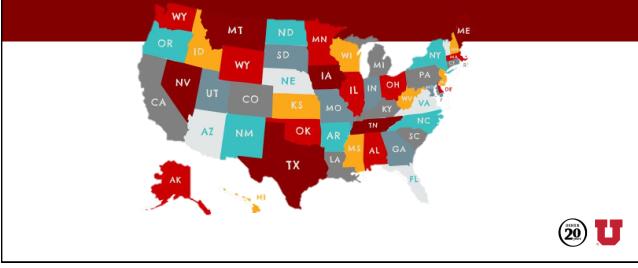








Two people have impacted 125 Osher Institutes nationwide...INSPIRING!



148

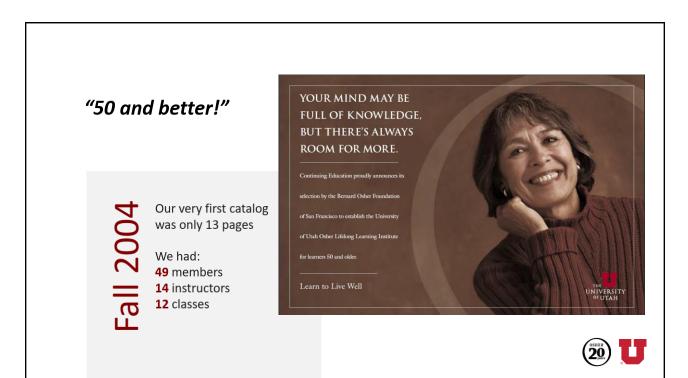


A Culture of Giving and Receiving

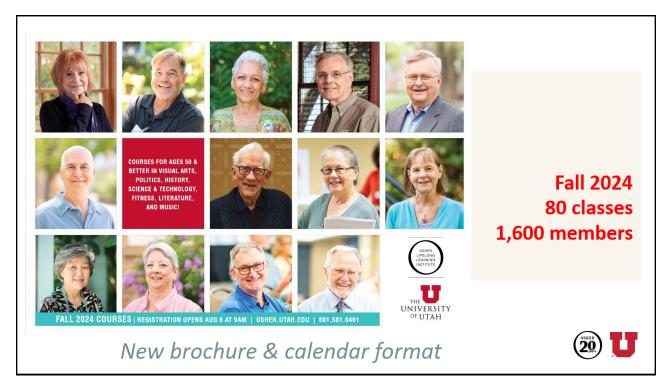
We are all united by Learning for the JOY of Learning – NO tests, NO stress this time!

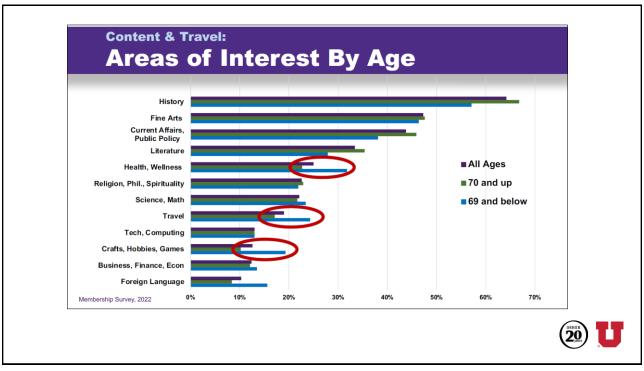














Three Big Events – Fall, Winter & Spring

A Place to Belong, Make Friends, and Contribute!







A Chance to Teach!

- 4 terms per year
- 1 to 6 sessions
- Topics vary
- Submit a proposal
- Share your passion!





Volunteer Opportunities & Committees

- Curriculum OCC
- Lunch & Learn
- Special Events
- 20th Anniversary
- Advisory









Members Recruit Our Wonderful Instructors! Osher spreads best one conversation at a time...



Our program is led by volunteers, instructors & members We could not do it without YOU!

Thank You to our wonderful **1,623 Osher** Members & Volunteers!



164

Our Current Team: Just FOUR staff members







05HER 20,3047

Any questions or comments?

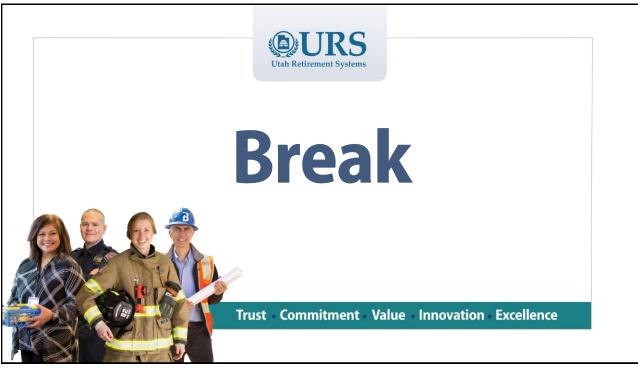
At Osher, we LOVE questions!!!



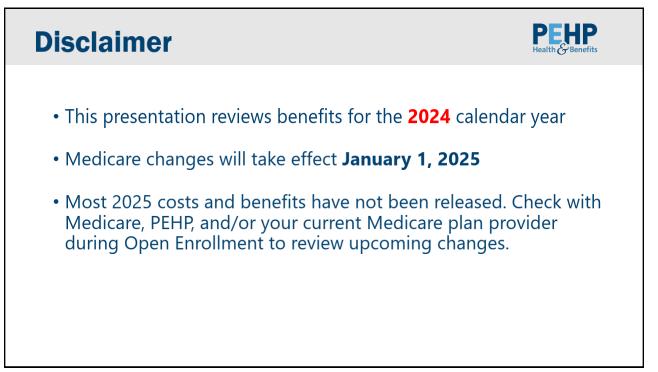




Thank you!











Who is Eligible?



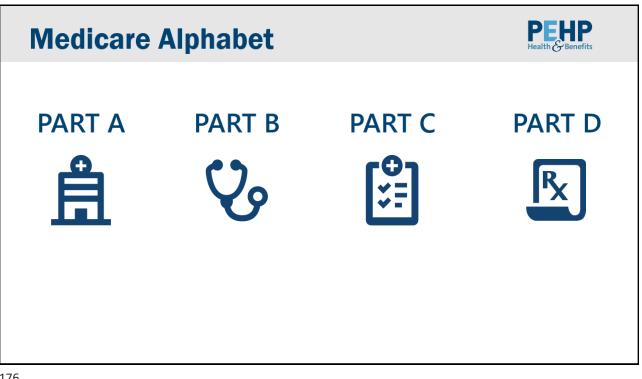


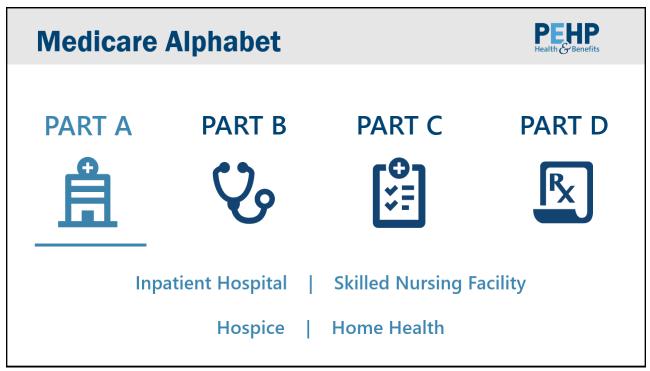
Age 65+

Certain disabilities

End Stage Renal Disease (kidney failure)

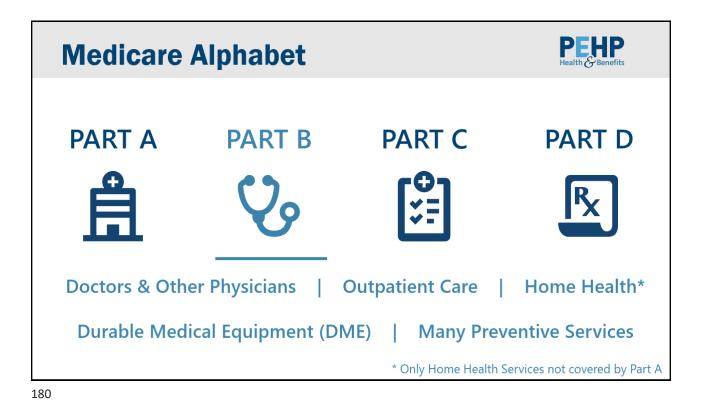
*Must be a U.S. Resident and either be a U.S. citizen, or an alien lawfully admitted for permanent residence in the U.S. for 5 continuous years prior to the month you enroll.

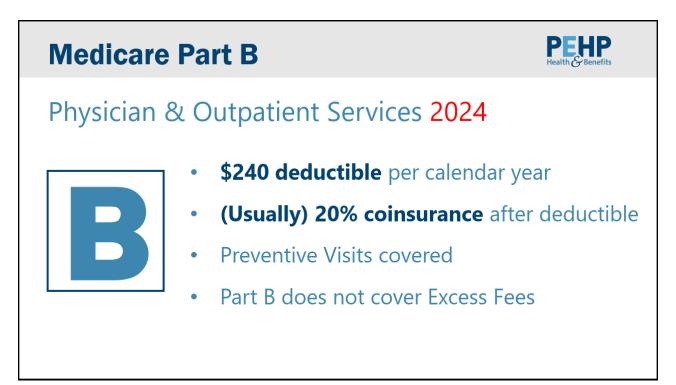


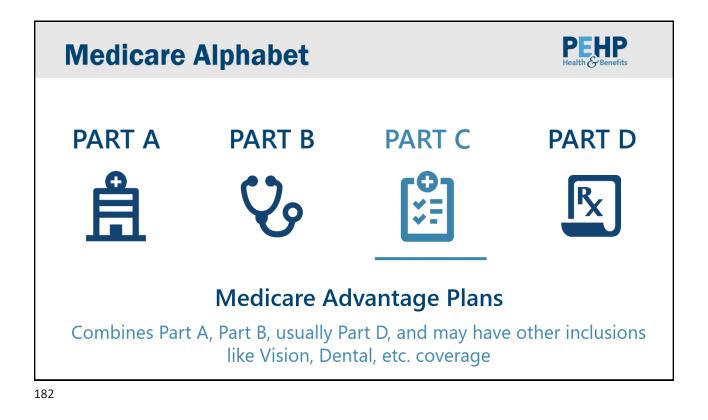


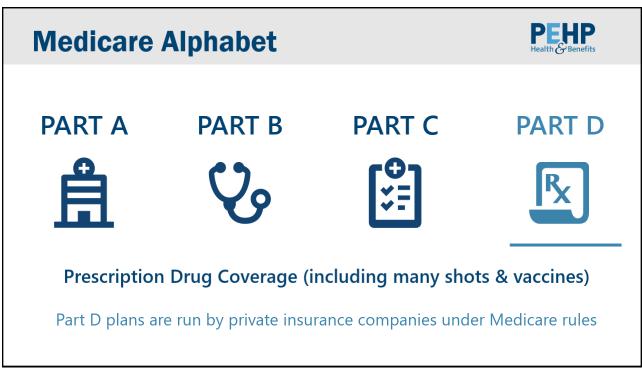
Medicare Pa	PEHP Health & Benefits			
Inpatient Hospital 2024				
\$1,632 deductible - per benefit period - befor Medicare starts to pay				
	Inpatient Hospital Days	You Pay		
A	Days 1-60	\$0 after deductible		
	Days 61 - 90	\$408/day		
<u>Benefit Period</u> begins when admitted to the hospital and ends 60 days after discharge.	Days 91 – 150* *Using 60 lifetime reserve days	\$816/day		
	Nothing covere	d after 150 days		

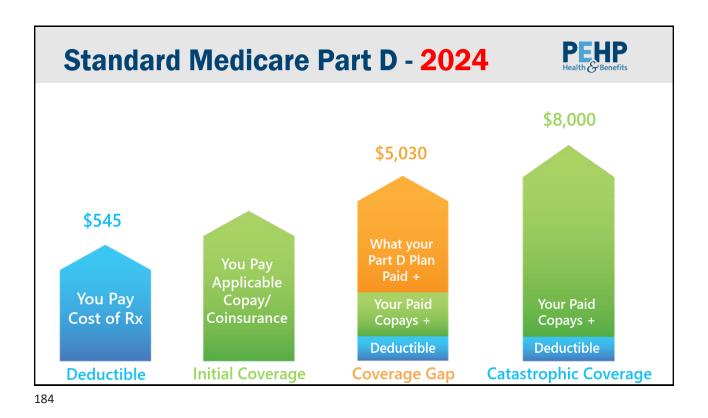
Medicare P	PEHP Health & Benefits			
Skilled Nursing Facility 2024				
\$1,632 deductible - per benefit period - befo Medicare starts to pay				
	SNF Days	You Pay		
A	Days 1-20	\$0 after deductible		
	Days 21 - 100	\$204/day		
Benefit Period : begins when admitted to the hospital and ends 60 days after discharge.	Day 101 and beyond in a benefit period	All costs		

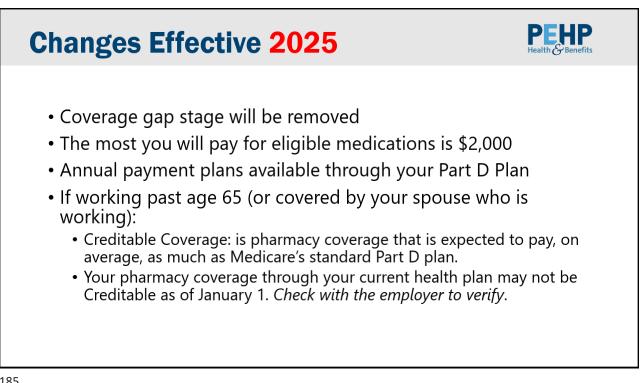




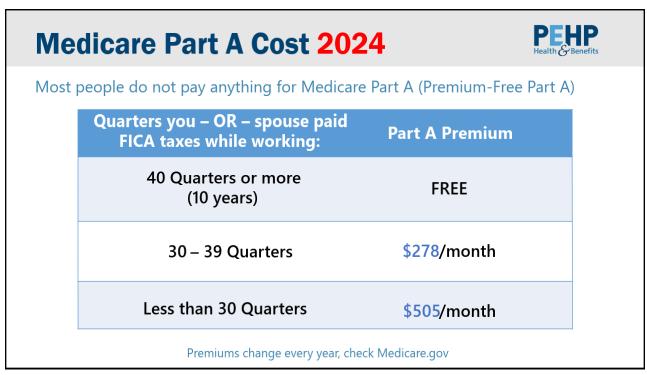


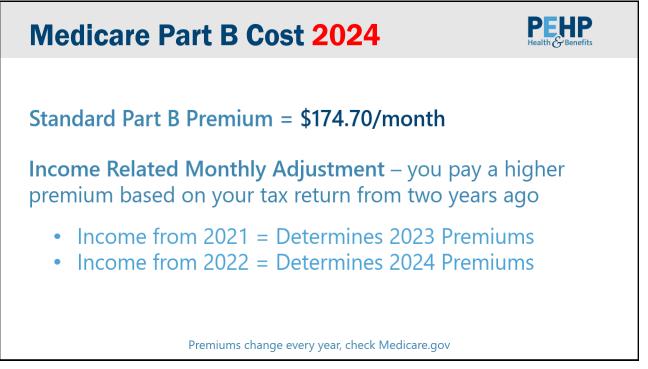








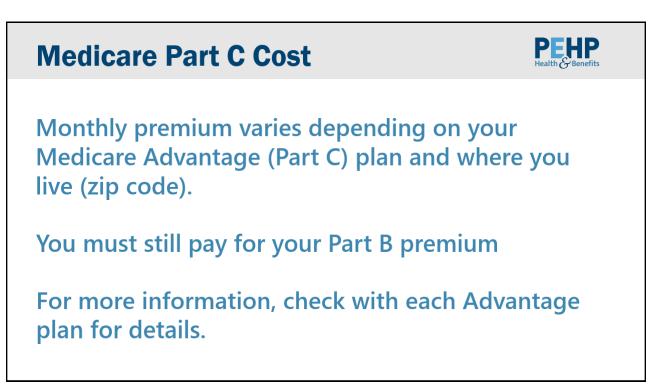


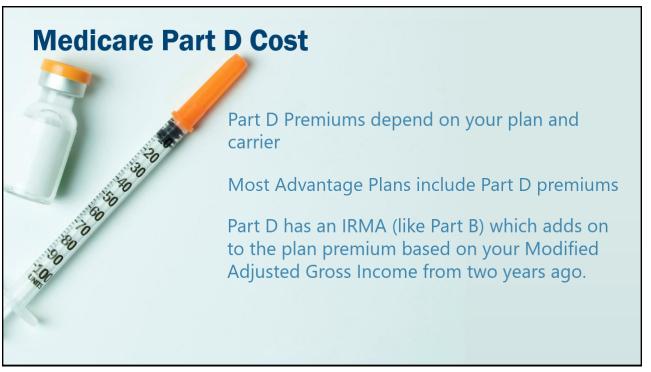


Medicare Part B Cost 2024

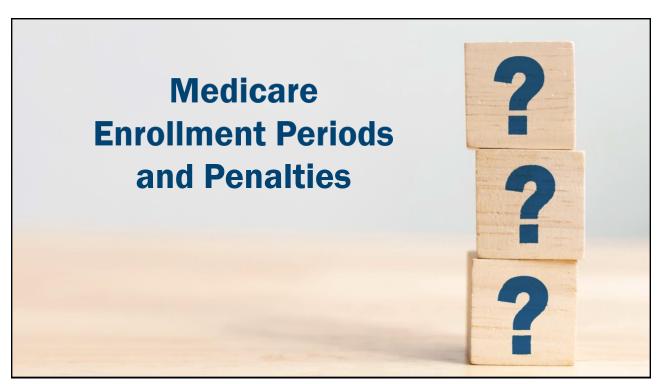


File Individual	File Joint Tax	File Married & separate return	Part B Monthly Premium (per person)
\$103,000 or less	\$206,000 or less	\$103,000 or less	\$174.70
above \$103,000 - \$129,000	above \$206,000 - \$258,000	N/A	\$244.60
above \$129,000 - \$161,000	above \$258,000 - \$322,000	N/A	\$349.40
above \$161,000 - \$193,000	above \$322,000 - \$386,000	N/A	\$454.20
above \$193,000 , less than \$500,000	above \$386,000, less than \$750,000	above \$103,000 less than \$397,000	\$559.00
\$500,000 and above	\$750,000 and above	\$397,000 and above	\$594.00

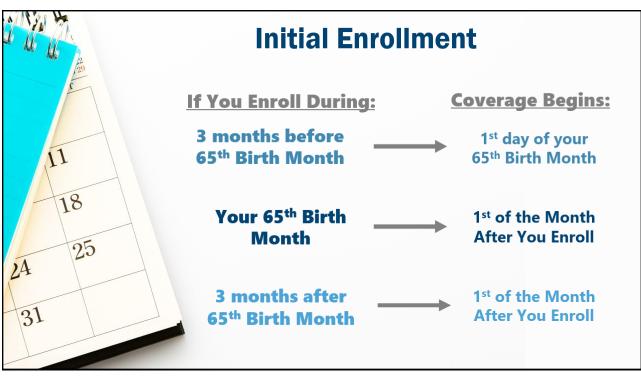




Medicare	PEHP Health & Benefits		
File Individual	File Joint Tax	File Married & separate return	Part D Monthly Premium (per person)
\$103,000 or less	\$206,000 or less	\$103,000 or less	Plan Premium
above \$103,000 - \$129,000	above \$206,000 - \$258,000	N/A	\$12.90 + Plan Premium
above \$129,000 - \$161,000	above \$258,000 - \$322,000	N/A	\$33.30 + Plan Premium
above \$161,000 - \$193,000	above \$322,000 - \$386,000	N/A	\$53.80 + Plan Premium
above \$193,000, less than \$500,000	above \$386,000 , less than \$750,000	above \$103,000 less than \$397,000	\$74.20 + Plan Premium
\$500,000 and above	\$750,000 and above	\$397,000 and above	\$81.00 + Plan Premium









Late Enrollment Penalties

Medicare Part	Penalized if	Penalty	Duration
Part A	You did not qualify for <u>Premium-Free Part A</u> and did not purchase it when first eligible	10% added to your monthly premium	Twice the number of years you could have had Part A
Part B	You didn't enroll in Part B when first eligible	10% added to your premium for each full 12- month period you didn't have it	Never goes away
Part D	You don't have one of the following for 63 consecutive days at any time after your Initial Enrollment period: • Medicare Part D Drug Plan • Medicare Advantage Plan (Part C) or other Medicare health plan with prescription drug coverage • Creditable Prescription Drug Coverage	\$.33 added to your premium for each full month you didn't have it	Never goes away

PEHP



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If your or your spouse's employer has less than 20 employees: If working past age 65, check with the employer to see if your job-based coverage will require you to enroll in Medicare when first eligible.

If you or your spouse are actively-employed with a PEHP Medical Plan:

• PEHP will **not** require you to enroll in Medicare if working past age 65, nor limit your medical plan benefits if you enroll in Medicare

200

Working Beyond Age 65

Note: Employers Under 20

You can:

- Enroll in Medicare anytime you're still covered under a group health plan
- <u>Delay Medicare</u> until leaving active employment and/or losing group health coverage, without facing penalties







Special Enrollment

PEHP Health & Benefits

You qualify for 8-month Special Enrollment if you delayed enrolling in Part A & B because you were:

- An active employee or spouse covered under a group health plan
- A disabled dependent of an active employee (employer must have 100 or more employees)



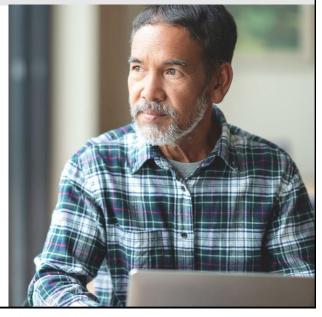
202

Why Enroll While Working?

- 1. You qualify for Premium-Free Part A & You Do Not Have an HSA
 - You could enroll in Part A since there's no added premium cost
 - You could still delay Parts B and D until retirement or loss of group coverage to save in premiums

2. You Need or Want Coverage in Addition to Your Group Health Plan

- Double Coverage is allowed
- Your employer's number of employees determines who pays first (check with Medicare)





Why Delay While Working?



1. To Save in Medicare Premiums

 Services and prescriptions may already be covered by your group health plan save money by delaying Part B and/or Part D.

2. To Continue Health Savings Account (HSA) Contributions

- You (and your employer) must stop HSA contributions once you are enrolled in Medicare, or you may face a tax penalty
- This rule does not apply to your spouse's Medicare status



HSAs & Medicare

- If Enrolling at 65: contributions can be made up to the month you enroll in Medicare.
 - Example: If you turn 65 in May, you could contribute through April. You would be able to contribute up to 1/3 of the IRS max (4 months/12 months).
- If <u>Working Past Age 65</u>: stop all contributions 6 months before you apply for Medicare
 - Example: If you enroll in Medicare in October, and your Premium Free Part A begins in February, you would be able to contribute up to 1/6 of the IRS max (2 months/12 months).
- The IRS Contribution Maximum includes the \$1,000 over age 55 Catch-Up Contribution
- Contact your HSA Administrator on prorating your HSA contributions





Plan Ahead



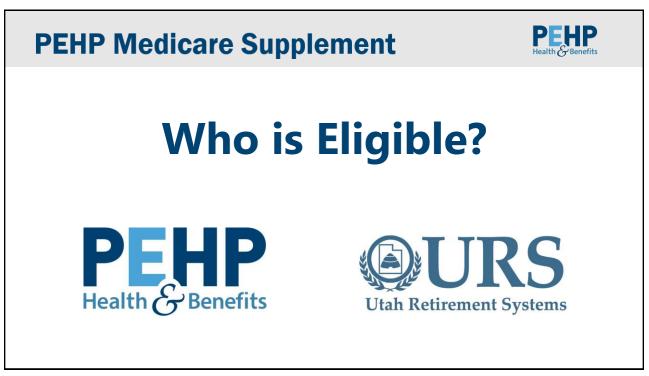
Avoid a Gap in Coverage: the first day of the month after retirement or loss of group coverage, you should have Medicare in place

If enrolled in Part A and only applying for Part B after retirement/loss of coverage, enroll online or fill out **CMS Form 40B**

You will need to provide dates for employment and group health coverage after age 65











PEHP Medicare Health Plans - 2024

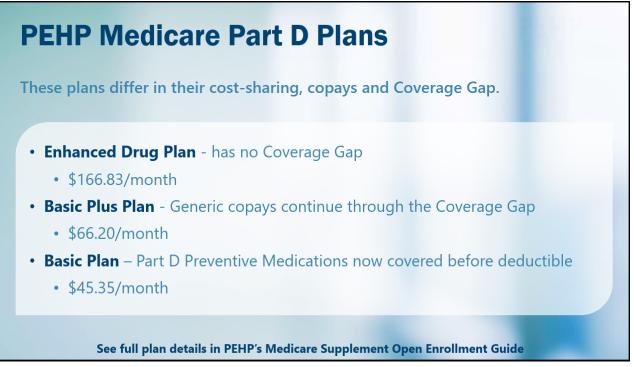


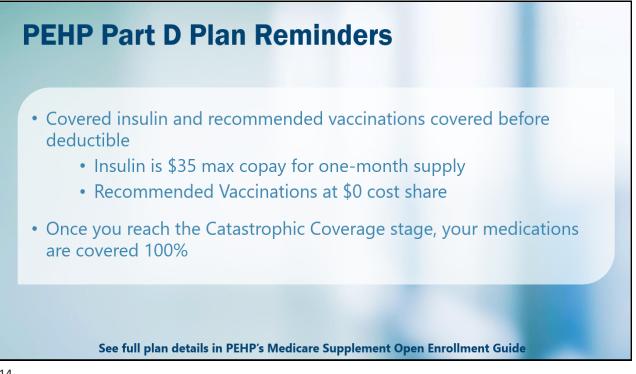
Plans cover a percentage of eligible services that Medicare doesn't pay for:

PEHP Plan	Coverage (%)	Comparable Medigap Plan	Out of Pocket Maximum
Plan 100	100%	Medigap Plan G* * Plus the Part B Deductible	None
Plan 75	75%	Medigap Plan L	\$3,470
Plan 50	50%	Medigap Plan K	\$6,940

Premiums are based on your age. See rates and full plan details in PEHP's Medicare Supplement Open Enrollment Guide

P	Part A Example with PEHP Med Sup				
Inp	Inpatient Hospital 2024				
	Part A Coverage	Medicare Pays	PEHP Pays (depending on your plan)		
	Part A Deductible (\$1,632)	Nothing	100% 75% 50%		
	Days 1-60	100% after deductible	Nothing		
	Days 61 – 90 (\$408/day co-pay)	Nothing	100% 75% 50%		
	Days 91 – 150 (using lifetime reserve days) (\$816/day co-pay)	Nothing	100% 75% 50%		
	Additional 365 Days (after Lifetime Reserve Days)	Nothing	100% 75% 50%		





Part D Benefit Stage	Basic Plan You pay:	Basic Plus Plan You pay:	Enhanced Drug Plan You pay:
2024 Deductible	\$545		
Initial Coverage \$545.01 - \$5,030	Pay Applicable Copays/Coinsurance (See plan details in PEHP Medicare Supplement Open Enrollment Guide)		
Coverage Gap \$5,030.01 - \$8,000	25% for Generic 25% for Brand 100% all other drugs	 Same copay for Tier 1 Generic as in Initial Coverage Stage 25% for Other Generics 25% for Brand 100% all other drugs 	No Coverage Gap Continue with Copays/Coinsurance set in Initial Coverage
Catastrophic Coverage \$8,000.01+	You pay nothing for covered Part D drugs		



PEHP Medicare Dental Plans 2024 PEHP								
Benefits	Plan 1500 Plan 1000		Basic Dental Plan					
Deductible	None	\$50	\$50					
Annual Maximum	\$1500	\$1000	\$500					
Preventive	No Charge	20%	No Charge					
Restorative	20%	20%	50%					
Prosthodontics	50%	50%	Not Covered					
Monthly Rate	\$40.76	\$26.41	\$16.63					
	vices are not eligible for six months from for at least six consecutive months prior		ou provide proof that you had					

PEHP Vision Plans

Two Carriers to Choose From

Opticare Vision Services EyeMed

Each Carrier Offers Two Plans

- 1. Full Plan (with eye exam)
- 2. Eyewear Only Plan

See full plan details in PEHP's Medicare Supplement Open Enrollment Guide



218

PEHP Wellness





- Health Coaching for all PEHP Members
- PEHPplus Discounts
- Webinars, Wellness Challenges, and Activities

PEHP AgeWell Rebate Update



Participate with PEHP Wellness to receive two \$50 rebates each year!

Participate in wellness programs like health coaching, webinars on various health topics, or explore additional wellness activities.

Learn more at **pehp.org/agewell**



220

Enroll in PEHP's Plans:

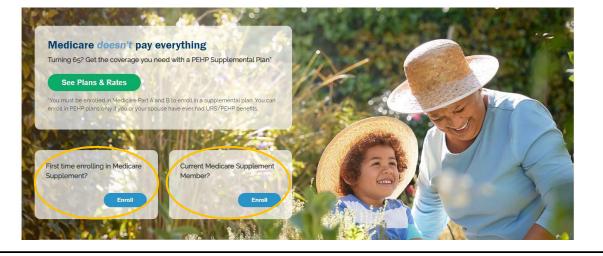


- During Initial Enrollment (same time as your Original Medicare enrollment)
- Within 60 days of leaving or losing employer coverage
- During PEHP's Medicare Supplement Open Enrollment
 - October 15 December 7 each year
 - Coverage effective January 1
 - Leave or return to PEHP Med Sup during Open Enrollment
- When you change from an Advantage Plan to Original Medicare
 - Within first three months of your Initial Enrollment
 - Or January 1 March 31 each year
 - Coverage Effective first of the month after PEHP receives notification

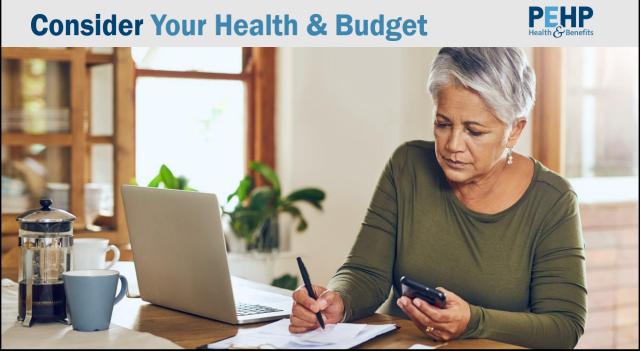
pehp.org/medsup



Enroll In or Change Coverage, Access Benefit Materials, Forms, Documents, and Presentation Slides













Helpful Hints



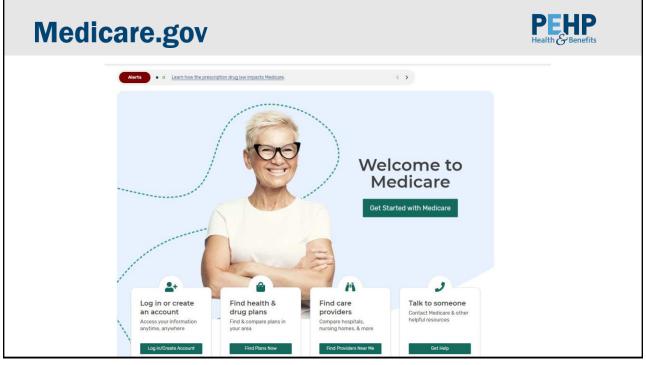
Always ask: Inpatient or Outpatient?

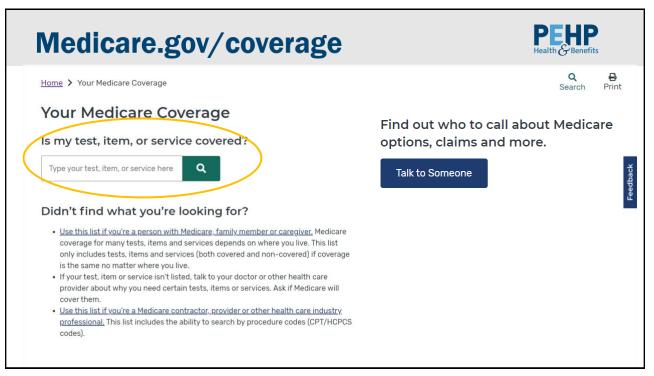
 Medicare Outpatient Observation Notice (MOON)

Know or ask if the service is Medicare-eligible

• Check the Medicare What's Covered Website and App







Where to Go For Help



• 24/7 Medicare help – **1-800-MEDICARE**

PEHP

- Centers for Medicare & Medicaid Services (CMS)
- Medicare.gov
- State Health Insurance Assistance Programs
- Adult & Aging Services in your County

Contact PEHPEccentionCustomer Service801.366.7555Pharmacy801.366.7555Retiree Health
Insurance Counselors801.366.7495Secure Emails through Message Center (under the Contact
ds menu)Cutact or Refer to Medicare information





myURS account access		Overview	Savings	Pension	Education	Calculators -	
Document Center	Pension Ann	ual Statements	Caringo	, choich	Luudalon	Calculatoro	
Pension Annual Statements Savings Quarterly Statements	Secure Socket	ses the most up-to-date electronic t Layer and a Web Application Fire mation including your name, addre	ewall. These se	ervices are pro	vided to help prot		
Savings Transaction Activity Report							
Misc. Electronic Fund Transfers	Defined Benefit Statements						
IRS Tax Forms	Year	Descriptio	'n				
Investor Profiles	2021	Yearly State	Yearly Statement				
investor i tonies	2020	Yearly State	Yearly Statement				
Forms	2019	Yearly State	Yearly Statement				
Current Retirement Benefit Estimate	2018	Yearly State	Yearly Statement				
Purchase and Redeposit Exact Cost	2017	Yearly State	Yearly Statement				
Contracts and Agreements	2016	Yearly State	Yearly Statement				
Contracts and Agreements	2015	Yearly State	Yearly Statement				
Verification of Income Letter	2014	N 1 01 1	Yearly Statement				

